

## *Personal data*

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Birthdate: 12th October 1962  
Birthplace: Piacenza

## *Studies*

- MSc degree in Mechanical Engineering at Politecnico di Milano  
Graduated in April 1988 (91/100)  
Thesis title: "An artificial intelligence expert systems for mechanical process planning"
- Liceo Scientifico Respighi in Piacenza.  
Graduated in 1981 (60/60)

## *Main courses attended*

- "Marketing Excellence", SDA Bocconi, 2017
- "Managing Coaching", SIXSECONDS, 2017
- "Business Marketing", SDA Bocconi, 2015
- "Tools for strategic analysis of competition - Competitive Intelligence", SDA Bocconi, 2014
- "Marketing", SDA Bocconi, 2013
- "Speech in public", Adexia, 2012
- "Trading", Athena, 2011
- "Team building and management of meetings", Adexia, 2011
- "Leadership and the role of the head", Athena, 2008
- "Value analysis and design to cost", Cegos, 2007
- "Advanced techniques of decision analysis to evaluate project risks", IIR, 2005
- "The development of new products according ISO7TS and QS9000", GALGANO & Associati, 2003
- "The manager as a coach", ISTUD, 2000

## *Military service*

Served from October 1988 to December 1989 as lieutenant of the Italian Army Technical Corps.

## *Work experiences*

### *Current job*

Marketing Director at VORTICE ELETTROSOCIALI SpA.

### *Previous jobs*

- From 1998 at VORTICE ELETTROSOCIALI SpA, from 2005 to 2013 as Technical Director.
- From February 1997 to December 1997 CAD/CAE Manager at CIFA Spa.
- From October 1993 to January 1997 Application Engineer Manager at PARAMETRIC TECHNOLOGY ITALIA Srl.
- From January 1990 to October 1993 Project Manager at SPRING Srl.
- From September 1988 to December 1990 system engineer at IBM ITALIA SpA
- From April 1988 to August 1988 researcher at Politecnico di Milano.

### *Work experiences abroad*

- Member of Italian team involved in a project, sponsored by RANK XEROX together with Politecnico of Milan, aimed at developing an AI Sw to support production processes.
- Member of Italian team in the European EUREKA FAMOS PRISMA project.

- Italian technical coordinator of European BRITE SESAME project.
- Leader at Cincinnati Milacron in Cincinnati (Ohio – USA) of Spring’s team working on a new FMS designed for Alenia Spa.

### ***Bibliography***

- “*Progetto EUREKA-FAMOS-PRISMA. Sistema integrato CAAP e di controllo della produzione per le problematiche di assemblaggio*”  
Automazione industriale: gestione dell’innovazione tecnologica e nuove realizzazioni (Pavia, 1991).
- “*Impiego di strumenti basati sulla conoscenza per la definizione di parti meccaniche*”  
I sistemi esperti nell’automazione: applicazioni e prospettive (Milano, 1992).
- “*L’integrazione tra progettazione e produzione*”  
Tecnologie Meccaniche (nr. 9, Settembre 1992).
- “*Tecnologia di Gruppo e CAAP: strumenti per l’ingegneria coordinata ed integrata (Concurrent Engineering)*”  
L’automazione per migliorare i costi, la qualità, la produttività (Pavia, 1992).
- “*Un progetto che fa riflettere. Primo piano sul progetto europeo Prisma, per raggiungere il top nell’assemblaggio delle macchine utensili*”  
La Rivista di Meccanica (nr. 1014, Settembre 1992).
- “*A project that is matter of thought. A look at Prisma, a European project for streamlining machine-tool assembly*”  
La Rivista di Meccanica - International Edition (nr. 134, Marzo-Aprile 1993).
- “*Applicazioni CAD/CAM per la competitività produttiva*”  
Tecnologie Meccaniche (nr. 6, Giugno 1993).
- “*A modern way to design and develop machinery and equipment for production, transport, pumping and distribution of concrete*”  
ERMCO ’98 (Lisbona 1998)
- “*Vicini all’installatore per storia e tradizione*”  
Commercio idrotermosanitario (Milano, Marzo 2014)